



Sri Lanka Railways

Term of Reference (TOR) for providing an opportunity for maintaining a solar panel scheme on the roof areas of railway stations and related buildings owned by the Railway Department.

Introduction

Sri Lanka Railways is currently mainly dependent on passenger revenue. Various strategic plans are being implemented to increase the revenue of the department

As part of Sri Lanka Railways' ongoing plans to increase non-operating income, the potential of railway properties for various economic activities has been identified as a priority.

The Railway Department has a network of railways and buildings spread across Sri Lanka. These buildings are located in areas that receive good sunlight for most of the year. The Railway Department has not yet implemented a large-scale solar panel project using the roofs of these buildings. The Railway Department has decided to provide the roof areas of railway stations and related buildings for a solar panel project and to contact private investors for the same. The department seeks to partner with the private sector in implementing such ventures.

1. Background

The Railway Department's Northern Line extends from Polgahawela to Kankasanthurai, from Mahawa to Trincomalee, from Galoye to Batticaloa and from Medavachchi to Mannar Port. As the first project for solar panels, the Railway Department has decided to provide the roof areas of the railway station buildings on the Northern Line and to contact private investors for the same.

Station Details – Annexure 01

2. Scope work

Potential bidders should submit

- a) Detailed project plan for projects
- b) Investment Plan and Financial Feasibility
- c) Financial methods
- d) Other Feasibility Studies
- e) Project staff and management details

3. Selection Criteria

- a) Experience in similar projects
- b) Financial Capacity and credentials of the company
- c) Management capability / availability of trained staff
- d) Suitability in terms of customer preferences / quality and diversity of service offered
- e) Consistency with railway theme and heritage and less damaging to the nature

4. Submission Requirements

Potential bidders should submit following documents

- a) Detailed project proposal
- b) Project time line
- c) Any other relevant documents
- d) Financial proposal including proposed lease rental

5. Evaluation Methodology

- a) Bids are evaluated using selection criteria mentioned above.
- b) 60 % of marks will be given to the project proposal whereas 40 % will be given to financial proposal (proposed lease rental)

6. Terms and Conditions

Agreement will be signed for a period of five years as per the provisions of Railway Act however with the assurance of extending each five year up to 30 years unless both parties mutually agreed to close the agreement.

7. Procedure for submitting EOI

- a) All EOI as above should be put in an envelope, sealed and marked "EOI- Railway Station Development project" on the top left corner.
- b) The sealed envelope should be sent by registered post or hand delivered to Deputy Superintendent (Sales and Marketing), Railway Headquarters, Maradana, Colombo 10 before 2.00 pm on 24/06/2023.
- c) EOI received after 2.00 PM on 24/06/2023 will not be considered.

8. Contact Information

Should you need any clarifications please contact following
Marketing Manager

Sri Lanka Railways

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